

**HOSTED BY THE WNY
SUSTAINABLE BUSINESS
ROUNDTABLE**

**MAY 1, 2018 @ HOTEL
HENRY**



2018 SUSTAINABLE BUSINESS SUMMIT

INVEST TODAY - LEAD TOMORROW





Western New York Sustainable Business Roundtable
Creating an environmentally and economically resilient Buffalo-Niagara
www.WNY SustainableBusiness.org

May 1, 2018

Dear Members & Guests,

It is my pleasure to welcome you to the 2018 Sustainable Business Summit hosted by the WNY Sustainable Business Roundtable (SBR). The Summit provides an opportunity for regional and national business leaders to meet, share sustainability opportunities and celebrate business successes.

We have created an action packed day with a great lineup of speakers sharing ideas, inspiration and implementation strategies. We will cap off the day with the First Annual SBR Awards Ceremony recognizing local businesses that have prioritized sustainability throughout their operations, products and company culture.

This Summit would not be possible without the generous support of our Sponsors & Exhibitors. Please join me in thanking them, and also the Board of Directors, volunteers and staff for today's event.

I'd like to thank you for attending our Summit and bringing your expertise to our gathering. You have the vision, knowledge, and experience to help us pave a more sustainable future. You are truly our greatest asset today and tomorrow, and we could not accomplish what we do without your support and leadership. My personal respect and thanks goes out to all of you.

If your business is not currently a member, please consider joining the SBR. I encourage you to keep up on the latest SBR news through our web-site, Twitter, and email updates - then you will be the first to know about upcoming programs and local sustainability initiatives.

Sincerely

Mark Shriver
SBR President

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2018 Sustainable Business Summit Program

DAY AT A GLANCE

8:00-8:30 Registration	12:00-1:15 Lunch Keynote – Mark Shima, Panasonic and Dr. Liesl Folks, UB
8:30-8:45 Welcome from Erie County Executive Mark Poloncarz	1:15-2:15 Breakout Session #3
8:45-9:30 Breakfast Keynote – Bill Ulfelder, The Nature Conservancy	2:15-2:45 Networking Break
9:30-10:30 Breakout Session #1	2:45-3:45 Breakout Session #4
10:30-11:00 Networking Break	3:45-4:45 Exhibitor Reception & Cocktail Hour
11:00-12:00 Breakout Session #2	4:45-5:45 First Annual SBR Award Ceremony hosted by Jodi Johnston

FIRST ANNUAL WNYSBR AWARDS CEREMONY

We are excited to have you join us at 4:45 pm for the First Annual SBR Awards Ceremony hosted by Jodi Johnston and sponsored by CannonDesign. The WNY Sustainable Business Roundtable (SBR) launched the Recognition Program in 2018 to recognize member organizations that have achieved significant sustainability milestones. It recognizes leaders with a track record of turning sustainability plans into action and continuously improving their organization's performance. An award winner is an organization which embodies the WNYSBR Pledge.

The awards are offered in bronze, silver, gold and platinum levels. The SBR Recognition Committee determined the award levels through a scoring process composed of two sections: a checklist focused on their organizations sustainability plan implementation and descriptions of three sustainability projects focused on business operations in Western New York that were implemented or sustained during the past 12 months.

Board of Directors Awards

In addition to the multiple awardees in the Recognition Program, the Board of Directors has chosen to recognize three businesses and one individual for specific initiative.

1. Most Innovative Sustainability Project
2. Community Impact Award
3. Board of Directors Choice Award
4. Eric Lindstrom Sustainability Star Award



Western New York Sustainable Business Roundtable

KEYNOTE SPEAKERS

Bill Ulfelder, Executive Director, The Nature Conservancy in New York

During Bill Ulfelders' tenure as Executive Director, The Nature Conservancy in New York has worked to create a world where nature and people thrive together, in New York, across the country and around the world. By emphasizing climate mitigation, adaptation, and resilience, the Conservancy in New York is helping lead with bold new strategies and delivering big impacts. With Bill's leadership, The Nature Conservancy in New York is raising unprecedented resources, investing in cutting-edge science, connecting with new audiences, and increasing awareness of key environmental issues.

Mark Shima, President, Panasonic Eco Solutions Solar New York America (PESSNY)

Mark has had a passion for the solar industry since very early in his career and education. In 2017 he made the decision to move to Buffalo and lead PESSNY to be the global solutions company for future energy. During Mark's 25 year professional career with Panasonic, he has been largely devoted to the solar business area. Mark has worked at various Panasonic plants throughout the world including Nishikinohama and Shimane Japan, Hungary, Malaysia and Oregon.

Liesl Folks, Dean of the UB School of Engineering and Applied Sciences (Interviewer)

Liesl Folks, PhD, MBA, is an internationally recognized expert in nanotechnology and magnetism. She holds 12 U.S. patents and is the author of more than 50 peer-reviewed technical publications. She is also a professor in the Department of Electrical Engineering. As Dean, Liesl oversees the school's eight departments, tenure-track faculty, staff, and approximately 6,000 students.



SESSION ABSTRACTS AND BIOS

Track 1 – Material & Resources Management 2nd Floor Board Room

Break Out #1 - Clean Production: Engineering Hazardous Chemicals Out

Abstract

Imagine a thriving community built around manufacturing jobs where the production methods and processes minimize waste and mitigate negative environmental impacts, and address health risks posed to residents and workers. *Mark Rossi and Ali McPherson* work with businesses and industries as they rethink the way they make their products and the chemicals that they need to use.

Biographies

Mark Rossi, Executive Director, Clean Production Action

Part of the Clean Production Action team since 2004, Mark has the unique ability to bring together diverse groups and achieve innovative outcomes. In 2006, he founded BizNGO, a collaboration of organizations who work together to advance safer chemicals and sustainable materials. BizNGO's listserv now reaches over 1,300 business, health care, government, university, and environmental leaders. Innovative products of BizNGO include the Alternatives Assessment Protocol, Guide to Safer Chemicals, and Plastics Scorecard. Mark is also the co-author of the GreenScreen. Launched in 2007, the GreenScreen is now the gold standard in hazard assessment tools. In 2014, he co-founded the Chemical Footprint Project, the first initiative of its kind to benchmark corporations on their overall chemical management performance.

Ali McPherson, Principal, Niagara Share

Ms. McPherson has spent the last twenty years leading innovative environmental initiatives that leverage the collective creativity of communities and industries. Niagara Share builds cross sectoral partnerships that advance social and environmental entrepreneurship. She co-leads the Collaborative for the Regenerative Economy (CoRE) with the University at Buffalo's Materials Design and Innovation Department and Clean Production Action (CPA). CoRE is investing in new material innovation, and clean production solutions for our renewable energy economy. Ms. McPherson also leads the Investor Environmental Health Network (IEHN), an investor collaborative housed at CPA.



Track 1 – Material & Resources Management (cont.) 2nd Floor Board Room

Break Out #2 – Tracking and Metrics for a Better Bottom Line

Abstract

Sustainability indicators are a set of key metrics that help businesses track the progress of their long-term sustainability goals. *Thomas Ruley and Ken Schafer* help businesses use metrics to improve production processes and save money. *Kris Ann Bolt* will provide a business perspective on how metrics can influence decisions, improve processes and save money.

Biographies

Thomas Ruley, Pollution Production Engineer, NYSP2I

Thomas provides technical assistance to the Direct Assistance Program, Sustainable Supply Chain, and Food Program. This includes assessing manufacturing processes, performing and demonstrating LEAN Six Sigma practices, and discovering solutions that result in environmental impact reduction across industry.

Ken Schlafer, Pollution Prevention Engineer, NYSP2I

Ken works with NYS industries to reduce cost and environmental impact to have a positive impact on the environment. Ken has over 25 years of diverse industry experience. He has a strong background in engineering operations, data analytics, and Lean Six Sigma.

Kris Ann Bolt, EH & S Officer, Harmac Medical Products

Kris Ann manages consistent corporate policies across three manufacturing sites in three countries. She ensures compliance to ISO 14001 standards at Harmac's Buffalo Facility, investigates Safety Issues, and implements preventative safety programs.



2018 Sustainable Business Summit Program

Track 1 – Material & Resources Management (cont.) 2nd Floor Board Room

Break Out #3 – Packaging: Rightsizing and Recycling

Abstract

By evaluating the size of your packaging, optimizing the pallet and truck load, and recycling, companies are able to make an impressive dent in their carbon foot print. *Jack Ampuja* will describe packaging optimization strategies and transportation costs. *Dan Healy* will speak about the market dynamics of recycling, Old Corrugated Containers (OCC) and the impacts on paper pricing.

Biographies

Jack Ampuja, President, Supply Chain Optimizers

Jack has led Supply Chain Optimizers, a management consultancy focused on improving supply chain efficiency through packaging optimization since 2002. Before that, Jack had 30 years of supply chain management experience with five Fortune 500 firms; his career has included stints in consulting, manufacturing and third party logistics; his jobs range from direct supervision of Teamsters and Longshoremens at 23 years of age to Senior Vice President of Operations at a multi-billion dollar international company heading up a \$200 million division. Jack has extensive knowledge of the food industry working 25 consecutive years for member firms of the Grocery Manufacturers Association.

Dan Healy, Plant Manager, Greif

Dan has spent the past 20 years in Operations Management working to achieve operational efficiencies in many varied operations. In 2010, Dan became the Plant Manager of the Greif facility in Tonawanda, NY and has made it his personal mission to reduce the facility's environmental impact on the community. The plant has completed 30 unique energy projects and has eliminated over \$150K in utility spend since 2011. The projects range from a 50 kW solar panel array to something as small as a Vendmeiser module to save energy on the vending machines. Dan was elected to the Western New York Sustainable Business Roundtable Board in 2015 and enjoys working in a collaborative venue focused on helping WNY businesses to reduce their carbon footprint.



2018 Sustainable Business Summit Program

Track 1 – Material & Resources Management (cont.) 2nd Floor Board Room

Break Out #4 – Talking Trash: Waste Reduction Case Studies & Strategies

Abstract

Andrew Goldstein will discuss how to assess waste streams, identify new reuse opportunities, and remove contamination from recycled materials. *Matt Wolfe* will provide a business perspective on implementing a full gamut of recycling opportunities for the eclectic range of tenants. *Erin Moscati* will describe her work at UB creating recycling and reuse signage and messaging, and the use of special events and contests as action focused educational and behavior change tools.

Biographies

Andrew Goldstein, Recycling Coordinator, Erie County DEP

Andrew is the Recycling Coordinator for Erie County. He has worked as a recycling educator for the last 15 years, both in the private and public sector. He has deep knowledge in consulting with businesses on obtaining their waste and recycling goals, from container selection, to waste assessments, to staff engagement. He also was the program manager of the WNY Sustainable Business Roundtable from 2014-2016. Andrew knows whether you should keep the cap on or off your plastic bottle.

Matt Wolfe, President, President, TriMain Development

The Tri-Main building is the iconic juggernaut of a building that sits on Main Street in the City of Buffalo. It is home to hundreds of small businesses and artist studios. Even as such, Matt and his staff have been able to implement exemplary recycling programs that include cardboard, mixed paper, plastics, e-waste, and shrink wrap. And recycling is only one part of their sustainability walk.

Erin Moscati, Sustainability Education Manager, Office of Sustainability at the University at Buffalo

Erin works to minimize UB's materials consumption and increase the amount of waste diverted. She also creates and implements educational programs to help the campus community engage in sustainability initiatives and transform UB's operations. Erin coordinates UB's participation in RecycleMania and chairs UB's Recycling Committee which unifies people and departments across campus in waste reduction efforts.



Track 2 – Pathways to Low Carbon Prosperity 3rd Floor East

Break Out #1 – Lighting the Way: Managing the Lighting Revolution For Your Buildings

Abstract

The Internet of Things is coming to your ceiling. The role that a connected smart lighting system can play in the overall building eco-system will be discussed, as well strategies for managing lighting projects and financial incentives. *Don Guize, Dave Gordon and Amy Dickerson* will provide their unique perspectives on the lighting revolution and how it benefits businesses now and in the future.

Biographies

Don Guize, Energy Project Manager, Wendel

Don is an electrical engineer and project manager with a specialty in lighting design. Don was recently elected to sit on the Central Terminal Preservation Board. The board's mission is to redevelop, through sustainable methods, the Buffalo Central Terminal Complex.

David Gordon, President, Green Building Partners

David has over 25 years of experience in the building industry with a focus on HVAC system improvements. With a penchant for innovative technologies, he has managed over 2,500 projects, working with owners, subcontractors, and /or engineering firms to assure optimized HVAC performance and indoor air quality assurance. Recent energy efficiency projects have resulted in quantified savings of 22 to 53%.

Amy Dickerson, Senior Engineer, National Grid

Amy works with customers to explore lighting and refrigeration technology solutions and offers guidance for National Grid's energy efficiency programs. She has worked at National Grid since 2009, and previously worked at GA Braun and NYSEDA.



Track 2 – Pathways to Low Carbon Prosperity (cont.)

3rd Floor East

Break Out #2 – Going to a Better Place: Low Carbon Options for Fleet & Transit

Abstract

Jim Manno will discuss how sustainability and innovation are driving supply chain efficiencies due to customer demands, market forces, and alternative fuel solutions. *Frits Abell* will provide a business perspective on reducing CO₂ emissions in industrial applications. *Katie O'Sullivan* will speak about improving transportation options through stakeholder outreach.

Biographies

Jim Manno, VP Sales & Marketing, Sonwil Distribution Centers

Jim develops and acquires account relationships in the U.S. and Canada. He is responsible for building and implementing a companywide strategic marketing plan, diagnostic sales process and supporting communications strategy and tools.

Katie O'Sullivan, Program Coordinator & Outreach Specialist, Greater Buffalo Niagara Regional Transportation Council

Katie has coordinated the Go Buffalo Niagara program for the past year and a half, working to improve transportation options through outreach to commuters, employers, property owners, developers, and large institutions. She previously worked in transportation planning and policy analysis for the Federal Highway Administration's New York Division, the Minnesota Department of Transportation, and the firm IBI Group.

Frits Abell, VP, Strategic Planning & Business Development, ViridiParente (parent company of voltaenergyco.com / greenmachineco.com)

Frits is pathological about three things: his drive to start new initiatives—whether they be grassroots movements, social networks, or new businesses—his passion for social ventures (for profit companies that have an underlying social mission), and his love for connecting people. Frits has helped found and build several companies in Boston, Buffalo and New York City over the past 18 years; these include a digital media company, a business consultancy, and an investment bank. As such, Frits has developed deep experience in marketing, corporate development and operations for startups and mid-stage ventures, for which he managed all aspects of new business formation.



Track 2 – Pathways to Low Carbon Prosperity (cont.)

3rd Floor East

Break Out #3 – Ramping Up Renewables

Abstract

This session will address the triple bottom line approach that went into the process of working with renewables. *Ryan McPherson* will provide an overview on 4 projects and how scaling a multi-stakeholder approach is working to scale solar. *Dan Schwanz* will provide a case study on installing solar on company properties and *John Hannon* will communicate the business perspective on installing wind turbines at their facility.

Biographies

Ryan McPherson, Chief Sustainability Officer, University at Buffalo

In 2011, Mr. McPherson was named the University at Buffalo's first Chief Sustainability Officer. In his role as the CSO, Ryan connects people across the university with information, innovation, and tools to reduce UB's footprint on the future and enhance quality of life by improving environmental stewardship, increasing economic efficiency and augmenting cultural values and awareness. He specifically works closely with university partners and employs an integrated campus-wide strategy that leverages the university's operations, curriculum, external engagement and research to further UB's sustainability efforts.

Daniel Schwanz, Construction Manager, Life Storage

Daniel Schwanz has been the Construction Manager with Life Storage since 2006. He has also been the lead solar manager with the company since 2008 and has over 25 years' experience in the construction industry.

John Hannon, President, Triad Recycling & Energy Corp

John Hannon, Chris Guard and Ken Rawe founded Triad Recycling and Energy in 2010. Previously John was at DuPont with projects in nylon, firearms, Corian R&D, Corporate R&D, nuclear pharmaceuticals and other technologies. John's last project at DuPont was taking Corian®, Zodiac® and Tyvek® manufacturing to zero landfill, worldwide. Currently John's focus is on product development and innovation to find purposeful markets for construction and industrial debris. This involves working across many industries and technologies to find a beneficial use for solid waste streams.



Track 2 – Pathways to Low Carbon Prosperity (cont.) 3rd Floor East

Break Out #4 – Sustainable Economic Development, Financing and Infrastructure

Abstract

Dennis Elsenbeck will discuss the business and investment opportunities of distributed energy resources (DER). *Mark Thielking* will describe how Property Assessed Clean Energy (PACE) financing is transforming renewable and efficiency investments in New York State, and how Western New York can get on board.

Biographies

Dennis Elsenbeck, Head of Energy & Sustainability & Energy Consulting Services, Phillips Lytle

Dennis Elsenbeck provides consulting services on a broad range of energy-related opportunities encompassing a forward view of supply, distribution and demand options. Dennis previously held a leadership role with a major U.S. utility for nearly 30 years. He brings insight, analytics and business perspectives on long-term policies and the economic and regulatory landscape.

Mark Thielking, Executive Director, Energy Improvement Corporation & Energize NY PACE

Mark Thielking is the Executive Director of the Energy Improvement Corporation (EIC), a local public authority that oversees Energize NY PACE (Property Assessed Clean Energy) finance services and other public benefits related to energy improvements in EIC's member municipalities. Mark previously was Managing Director within UBS Investment Bank's Environmental Advisory Group (EAG) and Global Fixed Income Division.



Track 3 – Digging Deeper, Creating a Resilient Community 3rd Floor West

Break Out #1 – Water Powered: The Blue Economy & Saving Green

Abstract

Kerrie Gallo will speak about the economic development power of restoring water resources. *Kim Bawden* will present tools related to water mapping and conservation. *Dan Healy* will provide a manufacturing perspective on using water mapping to change production processes, conserve water, and save money.

Biographies

Kerrie Gallo, Deputy Executive Director, Buffalo Niagara Waterkeeper

As Deputy Executive Director, Kerrie leads the organization by directing its multidisciplinary teams in the planning, design, and implementation of projects, as well as supports policy development, outreach, and advocacy throughout the Niagara River watershed.

Kim Bawden, Pollution Prevention Engineer, NYSP2I

As a Pollution Prevention Engineer at the New York State Pollution Prevention Institute, Kim primarily supports the business assistance programs, leveraging previous experience in various manufacturing engineering roles at Rochester-based firms. Ms. Bawden has a BS degree in industrial engineering, an ME in engineering management and an MS in sustainable systems. Certifications held include Life Cycle Assessment Certified Professional (LCACP).

Dan Healy, Plant Manager, Greif

Dan has spent the past 20 years in Operations Management working to achieve operational efficiencies in many varied operations. In 2010, Dan became the Plant Manager of the Greif facility in Tonawanda, NY and has made it his personal mission to reduce the facility's environmental impact on the community. The plant has completed 30 unique energy projects and has eliminated over 150K in utility spend since 2011. Dan was elected to the Western New York Sustainable Business Roundtable Board in 2015 and enjoys working in a collaborative public/private venue focused on helping businesses to reduce their carbon footprint.



Track 3 – Digging Deeper, Creating a Resilient Community (cont.) 3rd Floor West

Break Out #2 – Community Involvement: Supporting a Local Economy

Abstract

John Somers will discuss how business leadership, deep partnerships and community involvement spark change and re-invention in the Bailey Green neighborhood. *Andrew Delmonte* will explore the impacts of shifting consumer and business purchasing to locally owned enterprises and his experiences growing a sustainable local economy and improving social and environmental outcomes.

Biographies

John Somers, President & CEO, Harmac Medical Products

John Somers is the President and CEO of Harmac Medical Products, Inc., a contract engineering and manufacturing company of single use medical devices for Fortune 500 med-tech companies. With more than 1,000 employees at operations in Buffalo, Ireland and Mexico, Harmac has been honored for its operations excellence, sustainability and community investment.

Andrew Delmonte, Certified Business Advisor, SUNY Buffalo State

Andrew assists cooperatives, social enterprises, and other small businesses with planning and management decisions as a Business Advisor for the Small Business Development Center at SUNY Buffalo State. Andrew organizes and advocates for community-owned businesses as President of Buffalo First! Andrew also sits on the Steering Committee of Cooperation Buffalo, which incubates and supports worker-owned cooperative businesses.



Track 3 – Digging Deeper, Creating a Resilient Community (cont.) 3rd Floor West

Break Out #3 – Food Waste: The Final Frontier

Abstract

Dave Majewski manages "organic surplus" provided by the Buffalo Zoo and other local businesses, he will describe how he turns waste products into compost at a commercial scale. *Kathy Kubiak McAlpine* will provide a business perspective on how Mercy Hospital and Sisters of Charity Hospital are reducing food waste and also composting. *Harry Cohen* will speak about creating food waste diversion systems that work for small and larger businesses.

Biographies

Dave Majewski, Principal Sustainable Resources Group

Dave focuses on creating solutions in: Commercial Compost Site Development and Trouble-shooting; Green Infrastructure and Storm Water Runoff Management and Parking Lots; and Urban Ecology and Habitat Restoration. Dave is also an Associate with the new Buffalo River Compost Facility in the Old First Ward where his responsibilities include Protocol Development, QC Manager and Public Representative. Dave served in the US Air Force.

Kathy Kubiak McAlpine, Food Service Manager, Kenmore Mercy Hospital and Sisters of Charity Hospital

Kathy has been in HealthCare Food Service Management for 40 years with the last 15 years dedicated to Going Green in our operations. Some initiatives include: Meatless Mondays, buying local, providing CSA's to associates, roof top gardening, composting, recycling, and eliminating bottled water.

Harry Cohen, Chief Organics Officer, Natural Upcycling

Harry is a 3rd generation waste and recycling professional. He has founded Blue Skies Recycling in St. Louis and co-founded Natural Upcycling in Linwood, NY. Natural Upcycling is currently the largest organics recycling company in New York State - providing total solutions for food waste recycling.



Track 3 – Digging Deeper, Creating a Resilient Community (cont.) 3rd Floor West

Break Out #4 – New York Prepares for Climate Change

Abstract

Climate change, in the form of sea-level rise and extreme weather events, is already affecting New York State infrastructure, communities and businesses. *Mark Lowery* will review observed and projected climatic changes and their likely effects. He will also describe state programs to reduce emissions and prepare for effects of climate change.

Biographies

Mark Lowery, Climate Policy Analyst, NYS DEC

A 30-year veteran of NYSDEC, Mark Lowery has served as a climate policy analyst in DEC's Office of Climate Change since 2007. He previously worked as a wildlife biologist and citizen participation specialist. He serves as coordinator of OCC's Adaptation and Municipal Support Group, which includes support of the Climate Smart Communities program and implementation of the Community Risk and Resiliency Act. He holds a bachelor's degree in biology from Franklin and Marshall College, and a master's degree in environmental and forest biology from the SUNY College of Environmental Science and Forestry.



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**Buffalo Zoo**

300 Parkside Avenue
Buffalo, NY 14214
716-837-3900
<https://buffalozoo.org/>

The Buffalo Zoo promotes wildlife conservation through up-close animal encounters, engaging educational experiences, and participation in regional and international programs for endangered species.

**Erie County Department of Environment & Planning**

95 Franklin Street
Buffalo, NY 14202
716-858-7495

<http://www2.erie.gov/environment/>

DEP leads County environmental and sustainability initiatives, oversees environmental compliance, collaborates on planning, providing digital mapping services and wastewater treatment services in seven sewer districts across the county.

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2018 Sustainable Business Summit Program



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University at Buffalo Office of Sustainability

12 Capen Hall
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716-645-2000

<http://www.buffalo.edu/>

At UB, sustainability is a culture of teaching that prepares our students for a changing world. Students at UB have many opportunities through research, education and service to take a deeper dive on issues that are impacting our planet's environment.



Western New York Sustainable Business Roundtable

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Matthew Escobar

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2018 Sustainable Business Summit Program

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Erie County DEP – Commercial Recycling Program

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Andy Goldstein
<http://www2.erie.gov/recycling/>
We'll identify resources to help your business create a recycling program that can improve operations, meet regulatory requirements, increase diversions rates and enhance your sustainability mission.

Green Building Partners

300 International Drive, Suite 100
Williamsville, NY 14221
716-962-6007
Dave Gordon
<http://greenbldgpartners.com/>

Wireless energy management systems are your key to comprehensive energy savings and improved indoor air quality. Our wireless indoor and outdoor lighting controls, HVAC and plug load controls change the game.

Industrial Power & Lighting

60 Depot Street
Buffalo NY, 14206
716-854-1811
George Schlemmer
<http://iplcorp.com>
IPL provides electrical and communication solutions for industrial, commercial and institutional properties. Specialties include: Full Service Electrical Renovations and Additions, Data Communications, Energy Management Systems and Lighting Retrofits.

Industrial Support Inc.

36 Depot Street
Buffalo NY 14206
716-822-0067
Dave Sullivan
<http://www.industrialsupportinc.com/>
We are specialists in reducing manufacturing costs. ISI has a proven track record of providing start-to-finish quality contract manufacturing services to a wide range of industries and companies across the globe.

LaBella Associates

300 State Street
Rochester, NY 14614
585-454-6110
Barb Johnston
<https://www.labellapc.com/>
At LaBella Associates, our job is to create – structures, plans, Ideas and results. Specialties include: Buildings & Facilities, Energy, Infrastructure, Waste, Recycling & Environmental.

Montante Solar

2760 Kenmore Avenue
Tonawanda, NY 14150
716-876-8899
Cameron McDonald
<https://www.montantesolar.com/>
Montante Solar is a full service installer of commercial solar energy services. Our team of experts provides a wide range of solar energy services including construction, installation, maintenance and financing.

National Fuel

6363 Main Street
Williamsville, NY 14221
716-857-7976
Jeff Kwiatkowski
<https://www.natfuel.com/>
National Fuel is an integrated energy company with more than \$6 billion in assets invested in five operating systems: Exploration and Production, Pipeline and Storage, Gathering, Utility and Energy Marketing.



2018 Sustainable Business Summit Program

EXHIBITOR DIRECTORY CONTINUED

National Grid

144 Kensington Avenue
Buffalo NY 14214
716-831-7273

Jay Snyder

<https://www.nationalgridus.com/Default>

We are proud to work alongside business customers to help you understand ways to save on energy and to implement energy upgrades so that you can stay focused on doing what you do best.

NOCO

2440 Sheridan Drive
Tonawanda, NY 14150
716-614-3248

Carl Ceccanti

<https://www.noco.com/>

NOCO is a locally owned and operated company with over 80 years of experience in the energy business. NOCO supplies natural gas and electricity, and energy saving improvements.

Solar Liberty

6500 Sheridan Drive
Suite 120
Buffalo NY 14221

Kylie Monacelli

<http://www.solarliberty.com/>

Saving each day the sun comes up is a no brainer. Solar Liberty is local and the largest turnkey solar installer in New York State.

Sunnking

4 Owens Road
Brockport, NY 14420
585-391-1505

Phil Bove

<https://www.sunnking.com/>

We rule electronics recycling. We provide end of life electronics and equipment solutions: electronics recycling, data destruction and asset management.

Triad Recycling & Energy

3755 River Road
Tonawanda, NY 14150
716-235-8822

Steve Hannon

<http://triadrecycle.com/>

Triad Recycling specializes in Zero Landfill, LEED, mattress, C&D and drywall recycling. We work with companies to find solutions for their waste problems and service all of WNY.



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